

SIYARAM SILK MILLS LIMITED

SIYARAM SILK MILLS LTD. REPORTS Q1FY24 RESULTS

August 14, 2023, Mumbai: Siyaram Silk Mills Ltd. (BSE: 503811, NSE: SIYSIL), one of the largest producers of blended high fashion suitings, shirtings and apparels has reported its unaudited financial results for the first quarter period ending June 30, 2023.

STANDALONE Q1FY24 FINANCIAL HIGHLIGHTS

Total Revenue

₹ 354 Crores

-11% YoY

EBITDA

₹ 23 Crores

-57% YoY

PAT

₹ 10 Crores

-68% YoY

In ₹ Cr	Q1FY24	Q1FY23	Y-o-Y change	Q4FY23	Q-o-Q change
Total Revenue	354	398	(11%)	695	(49%)
EBITDA	23	52	(57%)	121	(81%)
EBITDA Margin	6.4%	13%		17.5%	
PAT	10	31	(68%)	88	(89%)
PAT Margin	2.8%	7.8%		12.7%	

Key highlights for Q1 FY24

- ✓ Revenue from Operations for Q1FY24 stood at ₹ 354 crores as compared to ₹ 398 crores in Q1 FY23. This decline in revenue can be attributed to weaker market conditions during the Q1 FY24 period
- ✓ Realisations during the quarter were lower on YoY basis as we passed on the benefits arising out of reduction in raw material prices
- ✓ EBITDA for Q1FY24 stood at ₹ 23 crores as compared to ₹ 52 crores in Q1FY23. EBITDA margin for Q1FY24 stood at 6.4% as compared to 13% in Q1FY23. The EBITDA Margins were largely impacted due to higher marketing and advertisements spends and lower absorption of fixed costs leading to negative operating leverage
- ✓ PAT for Q1FY24 stood at ₹ 10 crores as compared to ₹ 31 crores in Q1FY23. PAT margin for Q1FY24 stood at 2.8% as compared to 7.8% in Q1FY23

Commenting on the results Mr. Gaurav Poddar, Executive Director, Siyaram Silk Mills Limited said: *"Last quarter, the textile industry faced some tough market conditions that caused a drop in both volume and realisation, directly affecting our sales performance. This decrease in sales also led to lower absorption of fixed costs, resulting in a less favourable operating leverage situation. On a positive note, it's important to mention that we took proactive steps, including investing more in marketing and advertising. Although this temporarily impacted this quarter's EBITDA, it reflects our dedication to future growth and commitment to our long-term vision."*


I'm also happy to announce that the board has approved a buyback of equity shares worth Rs. 108 crores. This buyback will happen through the tender offer route, following the guidelines of SEBI Regulations, 2018. This confirms our belief in the inherent value and reflects our commitment to delivering value to our shareholders."

This quarter we have reduced our net debt to Rs. 4.48 crores as compared to Rs. 20.8 crores in March' 23. This is a testament to our company's strong financial management and strategic initiatives."

Going ahead, we are optimistic not only about the sector but also about our company. With our strong finances, well-established brands, manufacturing expertise, technical know-how, and wide distribution network, SIYSIL is committed to achieving sustainable and profitable growth."

About Siyaram Silk Mills Limited



Siyaram Silk Mills Limited was incorporated in 1978 and is headquartered in Mumbai, India. The Company benefits from having resilient serving portfolios of brands within India. Siyaram Silk Mills Limited is amongst India's most renowned brands and marketers of fabrics, readymade garments, and other textiles products. The Company is famous for its high-quality fabrics and apparel using various blends made from poly viscose, cotton, wool, linen, bamboo and stretch. In addition, the Company operates and franchises a chain of retail stores, which offer menswear fashion fabrics, apparel, and accessories. The Company sells its products under multiple brands that enjoy high recall value with consumers. They include brand names such as Siyaram, J. Hampstead, Oxemberg, and Cadini. The Company has an extensive distribution network that permeates India, giving an aspiring yet underserved vast population ready access to high-quality fabrics and apparel at attractive price points. This makes Siyaram's brands the preferred choice in India's fast-growing yet untapped market. It is backed by highly integrated and state-of-the-art manufacturing and retailing capabilities. Today when we say, **"Coming home to....", the world says ... Siyaram's.**



Safe Harbour

Certain statements in this “Release” may not be based on historical information or facts and may be “forward looking statements” within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management's current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company assumes no responsibility to publicly amend, modify or revise any statement, based on any subsequent development, information, or events, or otherwise. This “Release” does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company's shares. The financial figures in this “Release” have been rounded off to the nearest whole number. The financial results are standalone financials unless otherwise specified.

For further information, please connect with us:

Company: Siyaram Silk Mills Ltd.	Investor Relations: Orient Capital
	
Mr. Surendra Shetty Chief Financial Officer Email: Surendra.shetty@siyaram.com	Mr. Nikunj Jain / Mr. Amar Yardi Email: nikunj.jain@linkintime.co.in / amar.yardi@linkintime.co.in Tel: +91 97690 60608 / +91 70451 21239